



An Exciting Opportunity – Aircraft For Sale!



Aero-Smith Flight Center is pleased to announce that we have a Cessna 172 for sale, and we would like to lease it from the prospective owner!

Our leaseback program is an opportunity for an individual or group to own their own aircraft for pleasure, business, or training at a reduced cost by making the aircraft available to Aero-Smith Flight Center for use in the flight training department. A well-structured leaseback arrangement will also reduce the investment required to obtain a pilot's license while providing the convenience of owning your own aircraft!

Program Highlights:

- The aircraft owner receives 80% of the gross hourly rental revenue. The lessee receives 20% to market the aircraft and provide management services including maintenance tracking.
- The aircraft owner receives a discount of \$0.50 per gallon of fuel purchased
- The aircraft owner receives a discount of 15% on all flight instruction activities including ground school.
- Tie-down fees are waived for the aircraft owner
- The aircraft owner receives discounts on maintenance expenses including recurring maintenance inspections, and aircraft parts.

For further details, please contact Stephen Stark at (304) 262-3739.